

Leading Manufacturer & International Supplier of CNC Foam Cutting Machines



, Melbourne VIC 3000

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Phone enquiries - please quote property ID 33375.

Well-established, global OEM mechatronics enterprise with proprietary machines and control systems with an impressive history yielding an EBITDA of AUD \$2M+ from a \$6M+ revenue stream. With a robust track record spanning 38 years, the business has successfully sold over 600 foam-cutting machines across 41 countries, with 70% of sales to international markets.

The business manufactures advanced CNC machinery for foam and composite materials, serving building & industrial insulation, furniture, bedding, and packaging industries globally. With 15-20 machines sold yearly and the capacity to double production into the global \$100Bpa foam industry growing a CAGR +5%.

Current HO is in Perth, Western Australia, with a workforce of approximately 20 individuals enhanced by appointed Agents in the USA, Asia, UK, and Europe. Moreover, the business has recently launched local USA operations underpinning the commitment to global expansion.

? Innovative niche product that differs from the competition
? Long-term relationships & timely solutions for customers.
? 30% of revenue recurrent through spare parts, consumables and upgrades

Industrial/manufacturing

FOR SALE

Contact Agent